

ADVANCE YOUR CLOUD MIGRATION STRATEGY TO REACH ROI GOALS

Agile, Robust and Scalable Integration Strategies

The rapid adoption of Software as a Service (SaaS) cloud applications (such as Salesforce.com) has been accompanied by the demand for an equally agile integration of these cloud applications with existing applications. Unfortunately, delivering on this demand has not been easy for companies inexperienced in cloud integration. In fact, 54% of companies using cloud applications experience down time within the last 6 months due to a lack of critical cloud integration skills.

When opening up your existing infrastructure to outside-the-firewall cloud applications, there are new security requirements that must be addressed to ensure your data is not compromised. A deep understanding not only of integration techniques but also a strong business and technical understanding of the applications is required.

Another critical success factor for cloud integration is the methodology used to integrate applications. Is the approach a basic point-to-point integration, which can result in a complex and brittle architecture as the number of integrations grows? Or is the methodology using proven best practices to introduce agile and flexible infrastructure as business demands change. These are critical questions that must be addressed in order to ensure the success of any cloud integration project.

Client Testimony

"We are now able to focus on our core business of delivering solutions to improve processes and provide accurate information and let the technology experts manage the technology issues. Our consulting partner, OSI Digital, played a big part in making these projects a huge success."

Mainak Sarkar,
Director, Financial Systems,
Skechers

SKECHERS

OSI Digital



- Proven Expertise
- Integration and Application Knowledge
- Repeatable Best Practices

Proven Experience

Each new project delivered by OSI Digital leverages over 25 years of expertise to ensure faster time to market, lower risk and lower total cost of ownership. This expertise is based on a deep understanding of the full technology lifecycle from concept to development to testing and deployment.

For example, multi-level security must often comply with mandates from the SaaS provider and the integrator must have the breadth of expertise to determine how best to support common requirements such as HTTPS, message level, payload level and DMZ-level security. These and other requirements vary from one SaaS vendor to the next (Salesforce.com, ADP, Workday, Oracle, etc.) and this experience is now incorporated in every OSI integration project.

In addition to OSI Digital's expertise integrating with cloud applications, OSI is an Oracle Platinum Partner in the Oracle Partner Network (OPN) and is well known for deep expertise with on-premise applications such as Oracle E-Business Suite, JD Edwards, PeopleSoft and more to ensure cloud applications will integrate seamlessly with existing on-premise applications.

Integration and Application Knowledge

When considering a partner for integration, it's important to assess the integrator's expertise not only in integration but also expertise in the applications that are the end-points of the integration. From a technical perspective, this deeper understanding of the application allows OSI to "future-proof" the integration as demands evolve. OSI will exploit the optimal solution by leveraging proven APIs, alerts and other mechanisms. These integrations are often an integral part of a larger business process such as order-to-cash, accounts payable, human resources, customer self-service and more. OSI Digital's deep knowledge of how the applications fulfill these business processes combined with our technical understanding of integration is key to ensuring cloud and on-premise integration success.

Repeatable Best Practices

Another key OSI Digital differentiator is the extent to which services are delivered based on best practices. For example, OSI uses the Oracle Application Integration Architecture (AIA) methodology to ensure integration is loosely coupled and based on an agile canonical model to support future requirements. This approach avoids the common point-to-point integration scenario that eventually leads to the complexities associated with the "accidental architecture." Furthermore, OSI has embedded repeatable best practices in a "SOA Inventory Catalog" for easier maintenance of services and the "OSI Control Center" (OCC) to provide customers with a real-time dashboard of project status.

ORACLE Platinum Partner

salesforce silver consulting partner

Let's Get Started

Contact our sales team at 818.992.2700 to learn more about our cloud integration solutions.

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About OSI Digital

OSI Digital, Inc., provides purpose-built business and technology solutions that optimize performance to enable data-driven outcomes for our customers. OSI accelerates digital transformation by offering integrated solutions that capture, secure, integrate, analyze and optimize data. Our services include the design, development and implementation of new solutions as well as the ongoing management, enhancement and support of our customers' existing business systems.

OSI Digital was founded in 1993, in California and has since expanded to a team of over 1,400 employees worldwide. We have offices in the US, Canada, India, Philippines, Dubai and Australia. Our main offshore delivery center of excellence is located at our state-of-the-art campus in Hyderabad, India, with additional locations in Chennai, Delhi and Bangalore. For over 25 years, we have supported a diverse portfolio of customers across various industries, including: Software & Business Services, Financial Services, Life Sciences & Healthcare, Manufacturing, Energy, Retail and Agriculture.

Our client base ranges from start-ups to Fortune 500 corporations, including: Exelon, GE, Hyundai, Toyota, Gilead, Allergan, Yamaha, Gap and Skechers. OSI Digital has developed strong partner alliances with the world's leading technology providers such as Tableau, Salesforce, Oracle, Microsoft, GE, Amazon Web Services, Boomi, Automation Anywhere, ZOHO and IFS.

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